

We deliver intelligent business software solutions that will revolutionize your business processes and drive growth.

# The Nolan Business Solution Success Guarantee

For over 25 years we've been working with mid-market businesses adapting new technology and developing solutions that ensure ERP systems meet the functional requirements of the business. We take time to understand what the business objectives are and using a systematic approach we work with you to achieve those goals. YOUR business and YOUR business success are what matters most to us.

## 1 BUSINESS ASSESSMENT

### Understanding Your Company and Your Business Environment

Through a series of conversations, meetings and written communications, a full assessment of your business and IT goals are utilized to build the initial project plan. We want to understand what you do, how you do it, and what you have on the horizon. We need to know your desired outcomes and how these will give your business a strategic advantage and improve operational efficiency.

## 2 SYSTEM ANALYSIS

### We review all your key business processes

With you as our guide, we will walk through your business system environment and processes to understand what you need, want and endeavor to improve. A review of your systems operations, imports, exports, inputs and outputs will be analyzed. We will provide an in-depth presentation that addresses your future needs and requirements. We will present you with a proposal, design scope and estimate that includes your implementation plan.

## 3 CREATING A PLAN

### Defining goals, expectations, scope and outcome

Project planning is the core focus of the third step. We introduce you to your consulting manager and walk you through the in-depth project blueprint and scope. This includes time lines for every step of your project. A planning meeting schedule will be set-up so that we can regularly check-in on project status. Your lead consultant will co-ordinate with the development team, the implementation team, and liaise with your leadership team.



#### **4 SYSTEM IMPLEMENTATION**

##### **What to Expect**

We create your system following the steps outlined in the project scope and project plan. We work with you on-site, remotely or both, whatever we have determined collectively will be the best for you. The timelines will be managed with your consulting manager and a highly skilled team of developers and consultants will be deployed to provide you with the best professionals in the market.

#### **5 TRAINING AND UAT**

##### **Bringing it all together**

Acceptance testing and training occurs at this stage. User will run through scenarios to run through examples that mirror actual practices. We will measure the outcomes and make any adjustments needed. We answer and address ways to optimize your system based on your feedback. On-site and off-site training are all part of this stage.

#### **6 FULFILLMENT REVIEW**

##### **Ensuring that all your goals are meet**

The last step is the fulfillment review step where we ensure that all the criteria of your system implementation have been met in accordance with your expectations. The consulting manager will review the original plan and scope to measure against the outcomes. We look for 100 percent success on all criteria of your project. We only close the project once we know that you, your business, and your systems are ready.

Call us to set up a discovery call! (888) 746-1373  
[www.NolanBusinessSolutions.com](http://www.NolanBusinessSolutions.com) [ussales@NolanBusinessSolutions.com](mailto:ussales@NolanBusinessSolutions.com)



# How Nolan Business Solutions works with you. What to Expect.

## OUR GUARANTEE

We understand that you need to operate your business while we make improvements and we will endeavor to:

- Minimize your downtime or any disruption
- Ensure all solutions and data are secure
- Provide timely communication

## DATA MIGRATION AND HANDS ON SET-UP

We will ensure your data is migrated to your new system so you can continue to work the way you always have done.

We assist with the actual work rather than just showing you how and then leaving you to get it all done. We understand that you and your team or already very busy, so we provide additional support by assisting with:

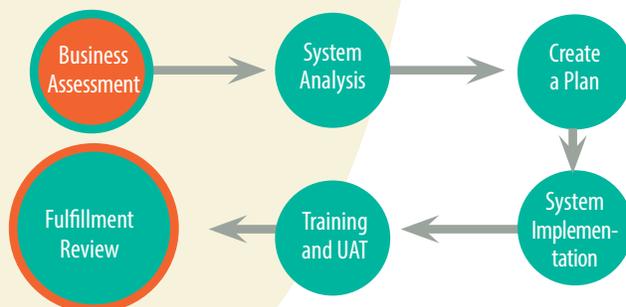
- Legacy system trial balance entries
- Vendor and Customer imports and clean up for consistency
- Inventory
- Saved Searches
- CSV imports
- Onsite as needed

## SUPPORT

Your implementation consultant will stay with you as your primary contact. This way your main contact has intimate knowledge of your systems. We have a dedicated team that is trained on all our products so that you can also rely on them for phone and e-mail support. We are open from 8am EST to 8pm EST during normal business workdays.

Using Nolan's proven **6 Steps to Your Success Methodology** we can guarantee your goals will be met. Our talent helps you achieve the goals that you have set out. We deliver intelligent business software solutions that will revolutionize your business processes and drive growth.

## Nolan's proven 6 Steps to Your Success Methodology



ORACLE + NETSUITE  
ALLIANCE PARTNER

ORACLE + NETSUITE  
SOLUTION PROVIDER



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